# OFFICIAL MINUTES TWELFTH ANNUAL MEETING CATALYST CORPORATE FEDERAL CREDIT UNION May 2, 2023

### **CALL TO ORDER**

The Twelfth Annual Meeting of the Members of Catalyst Corporate Federal Credit Union was called to order by Chairman of the Board Lin Hodges, President and CEO of Associated Credit Union, Norcross, Georgia, on Tuesday, May 2, 2023, at 10:00 a.m. at the Catalyst Corporate FCU offices, Plano, Texas.

## **ASCERTAINMENT OF QUORUM**

Chairman Hodges noted that a quorum of 15 registered members is required according to Catalyst's bylaws. He added that prior to the beginning of the meeting that required quorum was confirmed.

## APPROVAL OF THE 2022 CATALYST CORPORATE FCU ANNUAL MEETING MINUTES

Chairman Hodges called on Michael Hooper, President and CEO of La Capitol FCU and Secretary of the Board, for the minutes.

Mr. Hooper referred to the Minutes of the 2022 Annual Meeting of the Members of Catalyst Corporate Federal Credit Union located in the program.

Duly moved and seconded, it was unanimously

**VOTED**: To dispense with the reading of the minutes and to accept the Minutes

of the 2022 Annual Meeting, as presented.

## **CHAIRMAN'S REPORT**

Chairman Hodges stated that the current economic environment continues to evolve as does the credit union industry and Catalyst. He commented that Catalyst is committed to finding new ways of helping respond to member demand and navigate the unknown through cutting-edge solutions and strategic investment planning. This has resulted in a successful 2022. Chairman Hodges then expressed appreciation to the volunteers on Catalyst Corporate's Board of Directors and four standing committees.



#### PRESIDENT'S REPORT

Chairman Hodges introduced Bruce Fox, President and CEO of Catalyst Corporate, for the president's report.

Mr. Fox stated that 2022 was a strong year and the corporate delivered on all 34 of its strategic initiatives, including strong financial results. Mr. Fox reviewed the corporate's 2022 accomplishments and 2023 efforts.

# 2022 Accomplishments:

- Catalyst Corporate ended 2022 with a net income of \$55.3 million, a leverage ratio of 9.75 percent, and an operating efficiency ratio of 74.9 percent as of December 31, 2022.
- Demand for liquidity reached new heights in 2022, and Catalyst was there to assist with loans and lines of credit resulting in total loans outstanding of \$841 million at year end, which is a 300 percent increase over 2021.
- The new CECL accounting standard is now in effect and Catalyst is assisting more than 170 credit unions with this transition through its innovative online platform, CECLution.
- To provide credit unions with additional investment opportunities, Catalyst expanded its share certificate program, which sold 249 certificates for a total of more than \$140 million.
- Catalyst experienced considerable growth on the check and deposit processing front. The TranzCapture CUSO now included a total of four corporates, making it the nation's largest payments processor of its kind.
   Teller capture core integration efforts have proven successful as well.
- Twenty-one new capitalizing members joined Catalyst Corporate in 2022 bringing total membership to 1,311 at year end.
- o Catalyst contributions to support credit union industry partners, such as leagues, foundations, and trade associations, totaled \$351,000 in 2022.
- Catalyst Corporate's Annual Member Survey resulted in a Net Promoter Score of 86.8.



## • 2023 Efforts:

- Catalyst is dedicating new resources to ensuring member credit unions are prepared for all aspects of faster payments, including P2P, RTP, and the upcoming launch of the Federal Reserve's FedNow service. Catalyst is offering a complimentary series of Faster Payments workshops to provide a real-time look at where things are and how to prepare. Catalyst has developed a stateof-the-art faster payments solution, Moli, designed to offer transactional and settlement services for credit unions. Moli will come with integration capabilities to FedNow and RTP and serves as the connection point for instant payment needs.
- Catalyst's new digital loan payment module, CU LoanPay, is now available. The service provides a quick and easy way for members to make loan payments to credit unions with funds from another institution.
- Catalyst also has balance sheet management services that may be useful in the current economic climate. Credit unions facing liquidity challenges are finding answers at Catalyst through interest rate derivatives, loan participations and subordinated debt. Our capital planning and stress testing program is also now available.

## SUPERVISORY COMMITTEE'S REPORT

Mr. Fox introduced Jody Caraccioli, Chairman of the Supervisory Committee, for the committee's report.

Mr. Caraccioli expressed his appreciation to the other committee members for their service on the committee. He stated that the Supervisory Committee had reviewed the results of work performed by the internal audit department and examinations performed by the National Credit Union Administration (NCUA). The Supervisory Committee also met with the external auditors to discuss the 2022 external audit. Catalyst Corporate received an unqualified opinion on the audited 2022 financial statements. Based upon the results of the examinations and discussions with external auditors, the committee believed that Catalyst Corporate had complied with all applicable regulations and laws throughout 2022.

There were no items of **UNFINISHED BUSINESS**.

There were no items of **NEW BUSINESS**.



## **NOMINATING COMMITTEE'S REPORT**

Chairman Hodges introduced Steven Devan, Chairman of the Nominating Committee, for a report of the committee. Mr. Devan expressed his appreciation to the other committee members, Syed Dinar, and Jon Hernandez. Mr. Devan stated that, in accordance with election procedures, the membership was notified of the committee's nominations and advised of the petition procedure to add candidates to the ballot. There were no candidates by petition. Therefore, the four candidates presented by the Nominating Committee were elected. The nominees were:

For 3-year terms:

Gail Enda, American Airlines CU Greg Harden, Arizona Central CU Yvonne Kershner, Brazos Valley Schools CU Trevor Tokishi, Valley Isle Community FCU

## **ADJOURNMENT**

There being no further business, the meeting was adjourned at 10:15 a.m.	
Lin Hodges, Chairman of the Board	Michael Hooper, Secretary of the Board

